

# Motoman Robotics...

## A World of Automation Solutions

Application-Specific Robots and Multiple-Robot Control  
Deliver the Highest Productivity in the Robot Industry



Dayton, Ohio: Headquarters

### Regional Offices

- Detroit, Michigan
- Los Angeles, California
- Mississauga, Ontario, Canada
- Montreal, Quebec, Canada
- Aguascalientes, Mexico
- Monterrey, Mexico
- São Paulo, Brazil

### Why Motoman Robotics?

- Over 230,000 robots installed worldwide
- Over 175 unique robot models
- Patented application-specific robot designs to optimize performance and minimize life cycle costs
- Award-winning, patented multiple robot control capability (up to 8 robots with a single pendant)
- More than 40 standard, pre-engineered robotic solutions (ArcWorld®, LoadWorld®, etc.) to minimize non-recurring engineering and integration risk
- Ability to deliver turnkey systems through our Automation Group or Motoman Strategic Partners (MSPs)
- Industry-leading simulation and robot cell calibration capability for off-line programming and cloning of robot cells
- More than 80 robots dedicated to training. 2:1 student/robot ratio; best in the robotic industry
- IACET-accredited training (more than 75 courses)

Founded in 1989, Motoman Robotics is a wholly owned subsidiary of Yaskawa Electric Corporation, a worldwide leader in mechatronics and robots. Since introducing the first commercially available robot to the industry in 1977, over 230,000 Motoman® robots have been installed worldwide, including 30,000 in North America. Yaskawa produces more robots each year than any other robot company, and even has robots making robots in state-of-the-art manufacturing facilities.

Motoman robots and robotic solutions are hard at work in virtually every industry. Motoman Robotics offers both general-purpose and application-specific robots for a wide range of applications, including arc welding, assembly, coating, dispensing, material cutting, material handling, material removal, and spot welding. Motoman robots provide unmatched performance (speed and accuracy) and durability – even in extreme environments such as cleanrooms, clinical laboratories, cold rooms and foundries.

Motoman Robotics' extensive product line includes over 175 robot models and more than 40 fully integrated, pre-engineered "World" solutions that include robots, process equipment and safety devices. Our comprehensive suite of PC-based tools further enhances productivity.

Custom solutions to meet unique automation needs are available through Motoman Robotics and our extensive integrator network.

Motoman Robotics is committed to providing world-class quality, innovation, and the highest customer satisfaction in the robot industry.



Standard Solutions



Custom Systems



Customer Satisfaction

## Motoman Robotics' Industry-Leading Innovations

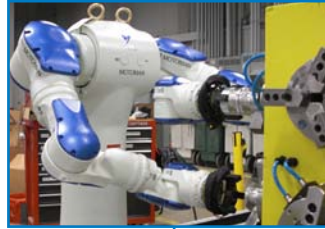
- **1990:** ArcWorld® family – industry's first standard, pre-engineered robot solution
- **1992:** Robot industry's first graphical PC-based expert maintenance software solution: **RobotPro®**; first robot manufacturer to receive **IACET accreditation** for training programs
- **1993:** Robot industry's first graphical PC-based simulation and off-line programming solution: **ROTSY/MotoSim®**; capability to program multiple robots from a single robot controller and now offer **dual, triple (1999) and quadruple (2002) robot control**
- **1996:** First robot manufacturer to offer application-specific interface for simulation and off-line programming of palletizing applications: **Visual Pallet®** and **MotoPallet™**
- **1997:** First robot manufacturer to offer a fully integrated robot calibration solution: **MotoCal®**
- **2000:** First robot manufacturer to offer up to 10-year, complete robot warranty and complete support programs: **LIFE**
- **2001:** Patented alignment-free headstock/ tailstock fixture mounting solution: **MotoMount™**
- **2002:** Industry-leading 7-axis solutions for machine tending and large part processing: **MotoRail™** and **MotoSweep™**
- **2003:** Expanded standard pre-engineered "World" solutions with **ArcWorld® IV**
- **2004:** **HyperProductivity®**, overhead-mounted **ArcWorld® V** solutions; 11- and 12-axis robotic beverage dispensing solutions: **RoboBar®**
- **2005:** EPL "Expert Palletizing" robots; revolutionary 13-axis dual-arm **DA20** robot; and 7-axis actuator-driven **IA20** robot
- **2006:** EH "Expert Handling" robots; EPH "Expert Press Handling" robots; and **DIA10** actuator-driven 15-axis dual-arm robot
- **2007:** World's fastest "Super Speed Arc" **SSA2000** welding robot; "Super Speed Flexible" **SSF2000** handling and general-process robot; **AutoSorter III**; and **SES**, a virtual training package
- **2008:** Next-generation **SDA10** and **SIA20** robots; **EPX "Expert Paint"** robots; **EasyLoad™** machine loading and **EasyPallet™** palletizing software
- **2009:** Gen-7 system level **DX100** controller (up to 8 robots/72 axes); **MPK2** picking robot; **MPK50** packaging robot; **MPL**-series palletizing robots; "Versatile" 7-axis **VA1400** arc welding and **VS50** spot welding robots; "Master" **MA**-series arc welding, **MH**-series material handling, **MS**-series spot welding; and **MotoSim EG with VRC** (Virtual Robot Controller)
- **2010:** **PerfectEdge™** robotic finishing solution

# Global Industry Leader

Motoman Robotics produces more robots each year than any other robot manufacturer



ARC WELDING



MACHINE TENDING



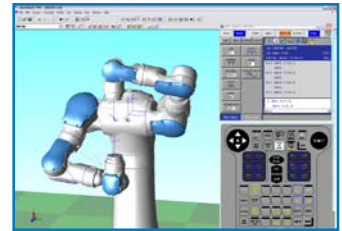
PALLETIZING



MULTIPLE ROBOT CONTROL  
(UP TO 8 ROBOTS)



PROCESS-SPECIFIC ROBOT DESIGN



MOTOSIM® EG-VRC SOFTWARE

## Applications

- Arc Welding
- Assembly
- Coating
- Dispensing
- Material Cutting (Laser, Plasma, Waterjet)
- Material Handling (Picking, Packaging, Palletizing, Die Casting, Machine Tending, Part Transfer, Press Tending and General Handling)
- Material Removal/Finishing
- Spot Welding

## Awards/Achievements

- 2007 Manufacturing Business of the Year; *Dayton Business Journal*
- 2007 Governor's Excellence in Exporting Award; *Ohio Export Division*
- 2007 Eclipse Integrity Award finalist; *Better Business Bureau*
- 2005 Engelberger Award for Leadership; Craig Jennings, Motoman Robotics President and COO (1997-2008)
- 2004 PACE Award Finalist; *Automotive News*
- Platinum Award: Most Innovative New Product; *Robotics World* (2003 International Robot and Vision Show)
- Platinum Award: Best in Show; *Robotics World* (2003 International Robot and Vision Show)
- 2003 Governor's Excellence in Exporting Award; *Ohio Export Division*
- 2003 Manufacturing Business of the Year; *Dayton Business Journal*
- ISO9001:2000 Certification
- ISO 14001 Certification
- First Robot Manufacturer to win the Deming Award for Quality; 1984

Please visit our web site for additional information and register to receive our bi-monthly e-newsletter, Motoman Direct, using the quick link on our home page.

[www.motoman.com](http://www.motoman.com)

100 Automation Way  
Miamisburg, OH 45342  
Tel: 937.847.6200  
Fax: 937.847.6277

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**YASKAWA**

MOTOMAN ROBOTICS

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