



**The Subaru Outback:
Motor Trend's 2010
Sport/Utility of the Year***

2/22/10

Doug Burnside
Motoman, Inc.
805 Liberty Lane
West Carrollton, OH 45449

Doug,

I wanted to drop you a line on the grease analysis that Moto-man has provided for us here at SIA. When I first agreed to trial this service I was not sure what to expect as far as tangible results. But after more than a year of using this tool it has paid huge dividends. Now I have a tool at my disposal that I can see exactly where my drives are in their life span. Instead of having several different opinions from my maintenance associates, I have data that I can use for my decision on when and what drives I should replace. Once we received your data, we placed it into an Excel file and graphed all of our robots. This has provided me a sense of security in regards to our up-time. If a drive would fail during production, it would have been catastrophic. Another benefit to the service is I now have data to support any budgetary requests that I have for the up coming year. With the current economic environment, it would be difficult to support our request without this data. With this information our finance people are comfortable supporting my requests. Once again thank-you for your help in making SIA a World Class leader in Automotive Manufacturing.

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